



Commercial Development Director

Position summary

As Commercial Development Director, you will develop and lead marketing, public relations and business development activities to position the company for commercial and technological success.

The Moltex Stable Salt Reactor (SSR) has the potential to dramatically reduce the cost of nuclear energy generation and contribute to averting climate change. In this role, you will be pivotal in bringing the SSR to market. It will be a demanding but rewarding journey.

Position: Commercial Development Director

Status: Permanent, full-time

Location: UK

Reports to: Managing Director, UK

Apply: Please submit a resume and cover letter to careers@moltexenergy.com and indicate the job title in the subject line.

Responsibilities

- Develop political support for the SSR, influence policy positions and decisions, and ensure technical advisors are well-informed about the technology
- Work closely with the Chief Financial Officer to support the pursuit of private equity investment and, in future years, the establishment of project financing for concept realisation, regulatory and licensing phases and the first and subsequent reactor builds
- Build relationships with potential site owners, operators, and other key stakeholders
- Represent the organization at carefully selected external events and industry functions that position the company for commercial, political and technological success
- As a member of the executive management team, contribute to the development of corporate strategy by providing insights on how to market the technology and grow the business

Skills, qualifications & experience

The Commercial Development Director will be a highly articulate and a passionate communicator possessing strong verbal and written communication skills, combined with excellent influencing and presentation skills.

- Experience developing corporate strategies and a strong business acumen
- Marketing, public relations and sales experience in a complex business, including experience in dealing with both public and private sectors
- In-depth understanding of government structures, processes and decision-making
- Experience implementing business development and strategic initiatives in fast-paced environments and highly regulated industries (understanding how and where to expedite processes is key)
- Ability to effectively articulate technological concepts and their benefits to both technical and non-technical audiences
- Experience in the nuclear industry or in clean energy technology would be an asset
- Experience securing private equity investment would be an asset

Moltex is an equal opportunity employer. Moltex prides itself in having a team that promotes diversity, inclusion, leadership, mindfulness, high initiative and passion.