

Chief Commercial Officer, North America

Position summary

The Chief Commercial Officer, North America will develop and lead commercial and business development activities to position Moltex for commercial success in North America and worldwide. The successful candidate will play a significant role in developing key stakeholder support for Moltex, securing funding and growing the business, while supporting the timely development of the first Stable Salt Reactor – Wasteburner (SSR-W) and WASTE To Stable Salt (WATSS) facility in Canada.

Position: Chief Commercial Officer, North America

Status: Permanent, full-time

Location: Saint John, NB, Canada

Reports to: Chief Executive Officer

Apply: Please submit a resume and cover letter to careers@moltexenergy.com and indicate the job title in the subject line.

Responsibilities

- Lobby provincial and national governments, expanding relationships with civil servants and politicians to increase support for Moltex, including securing funding
- Lead the pursuit of private equity investment and, in future years, the establishment of project financing for the first and subsequent reactor builds
- Build relationships with potential customers, such as owners and operators in Canada, the US and worldwide with the goal of selling Moltex technologies
- Contribute to the development of a corporate strategy by providing key insights on how to attain and maintain business growth, and lead the business planning process for Moltex
- Foster and maintain strong relationships with First Nations communities and other relevant stakeholders
- Represent the organization at events and industry functions
- In consultation with the Director of Communications, oversee marketing activities, including writing marketing material, engaging with the media, and managing news and events

Skills, qualifications & experience

The Chief Commercial Officer, North America will be a highly articulate and passionate communicator possessing strong verbal and written communication skills, combined with excellent influencing and presentation skills. The successful candidate will thrive in a rapidly changing environment.

- Significant experience developing corporate strategies and a strong business acumen
- Bachelor of Science in engineering or related field is required, a Master of Science in engineering is desired
- Sales, marketing and public relations experience in a complex business, including experience dealing with both public and private stakeholders
- In-depth understanding of government structures, processes and decision-making
- Experience implementing business development and strategic initiatives in fast-paced environments and highly regulated industries
- Experience and high level of comfort presenting to both technical and non-technical audiences, and explaining highly technical material to non-technical audiences
- Direct experience in the nuclear or energy industry in North America is an asset
- Fluency in other languages, especially French, is an asset

What Moltex offers...

Moltex boasts a diverse team of professionals collaborating daily across time zones. For those on board, it is going to be a challenging and rewarding journey. The office is located in the city centre with various nearby amenities. Moltex employees have access to a full range of benefits including:

- Paid vacation and personal days
- Flexible work environment
- Learning and development resources
- Excellent growth opportunities
- Optional compressed work week
- Medical, dental and vision
- 13 statutory and other holidays
- Complimentary refreshments

Moltex is an equal opportunity employer. Moltex prides itself in having a team that promotes diversity, inclusion, leadership, mindfulness, high initiative, energy and passion.